



WasteWizer

RUGGED REMOTE WEIGHT MONITORING
& INSIGHTS

A New Scale for the Scrap, Recycling and Waste Industries.



The BinBar™ System continuously monitors the weight of containers remotely at customer sites.

OVERVIEW

WasteWizer, an Atlanta-based company, has built the **first-of-its-kind** weight sensing technology.



THE PROBLEM

Scrap, Waste and Recycling companies are often unable to determine accurate weights of containers.

You can transform your ability to outpace your competition using previously unattainable on-demand weight data.



**ELIMINATE
DANGEROUS LOADS**



**DISPATCH
WITH EASE**



**OPTIMIZE
YOUR OPERATIONS**



**IMPROVE
CUSTOMER SATISFACTION**



THE SOLUTION

WasteWizer's BinBar Technology System



Durable, Easy to Deploy Scale

BinBar is easy to install at a customer's site.



Convenient Dashboard

View all remotely monitored bins on your phone or computer.



Actionable Insights

Improve operational decisions using previous unmeasurable weight data.



HOW IT WORKS





HOW IT WORKS

Add Job Site



Install Bin Bar



Use Dashboard



View Container Details



Pull A Perfect Fill



HOW IT WORKS

BinBar

BinBar is easy
to deploy



HOW IT WORKS

Battery

Two-month battery life

- Drivers can change the battery
- In-truck charger included
- 2 batteries included



HOW IT WORKS

60-second installation

- 1) Bring container and BinBar to site
- 2) Lower container 1 foot above surface
- 3) Use installation tool to slide BinBar beneath container - align black pads
- 4) Lower container onto BinBar
- 5) Remove cable



THE MARKET



THE MARKET



BinBar has measured 1.45MM raw data points from weights



BinBar has monitored 311 container cycles



WasteWizer proudly supports 3 of the top 20 scrap companies in the US



DASHBOARD OVERVIEW

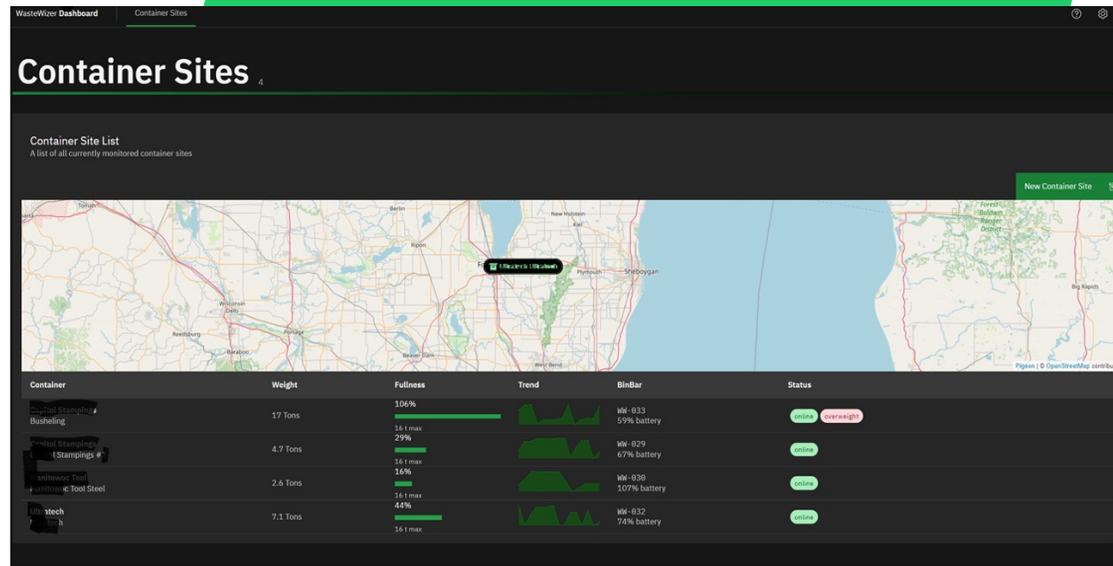


DASHBOARD OVERVIEW



View container data on your computer or phone from anywhere

- Live Weights
- Estimated Fullness
- Recent trends
- Approximate Locations
- Detailed Weight Data

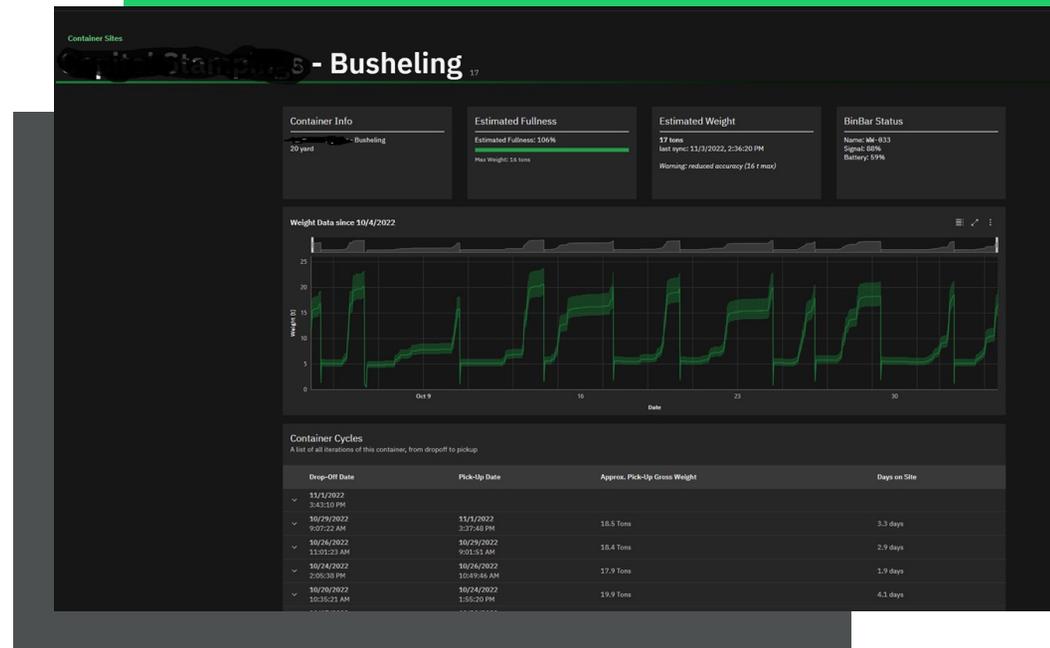


WHAT IT SHOWS

AUTOMATED INSIGHTS

Don't just view
data, make sense
of it

- Measurements every **5 minutes**
- Syncs **every 30 minutes**



ROADMAP
&
COMPLEX
BENEFITS



FEATURE ROADMAP

Partner with us as we change the industry

Near-Term

Long-Term



Container Cycles



Weight Ticket Feedback



Material Tracking



Automated Alerting



BLE Tag Based Tracking



Predictive Alerting



Intelligent Routing

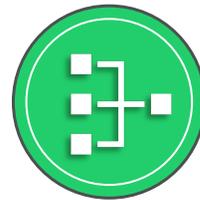


SIMPLE SYSTEM COMPLEX BENEFITS



SAFETY

- Avoid serving overloaded containers.
- Avoid D.O.T. scaled overloads fines and possible loss of individuals drivers.



OPERATIONAL

- Know fleet wide inbound weights by commodity type.
- Assist operations and sales in production planning, resource needs to service customers and volumes to be recycled, landfilled or sold as valuable commodities.



CUSTOMER/SUSTAINABILITY IMPROVEMENTS

- Real-time waste/recycling metrics to help customers improve and measure sustainability efforts
- Real-time container service notifications reducing the need for back-office functions
- Eliminate the need for inbound customer calls to request service.



SIMPLE SYSTEM COMPLEX BENEFITS



DISPATCH OPTIMIZATION

- Predictive Dispatch - Knowledge of weight ahead of time allows for scheduling pickups in advance for more efficient routing.
- Dynamic Dispatch - routes created using weights in combination with route optimization software.



INCREASE REVENUE

- Dynamic Pricing - increased service revenue for customers requesting immediate service utilizing nearby full containers to fulfill customers' needs .
- Advanced partial billing due to knowledge of weight thereby increasing cashflow.
- Reduction of resources - with knowledge of weight resources such as labor and freight can be reduced.
- Additional pickup revenue for servicing customers with typically overloaded containers.



NEXT
GENERATION
HARDWARE



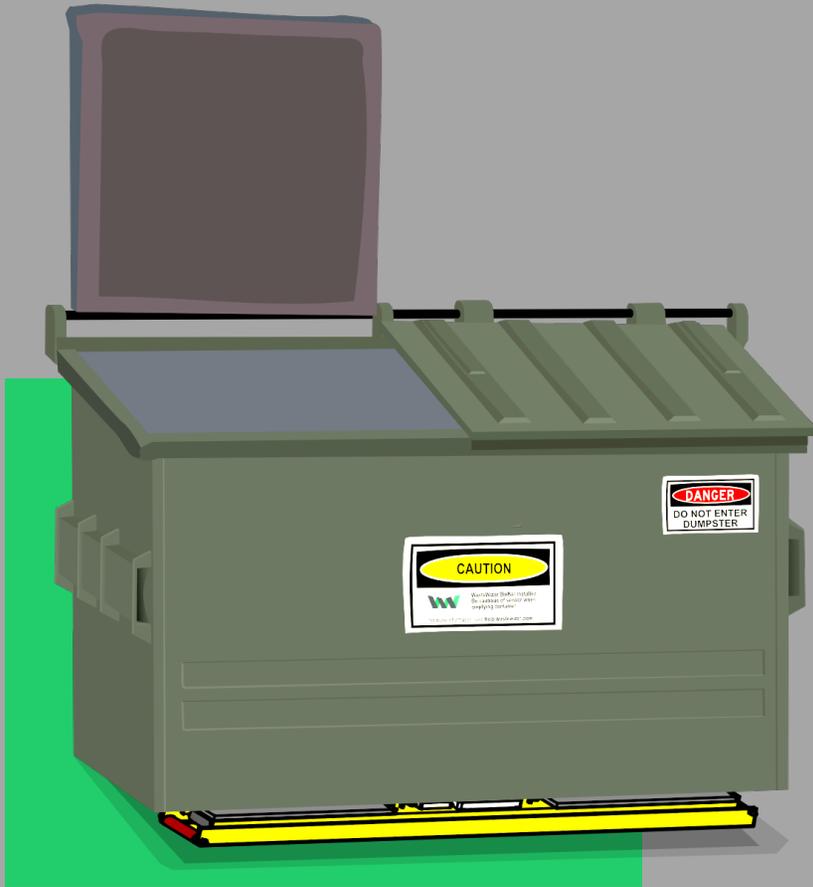


NEXT GENERATION HARDWARE

ROLL-OFF ATTACHMENT

- Weld on Version
- Stays on container
- Early Mechanical Testing performed





NEXT GENERATION HARDWARE

FRONT/REAR LOADER CONCEPT

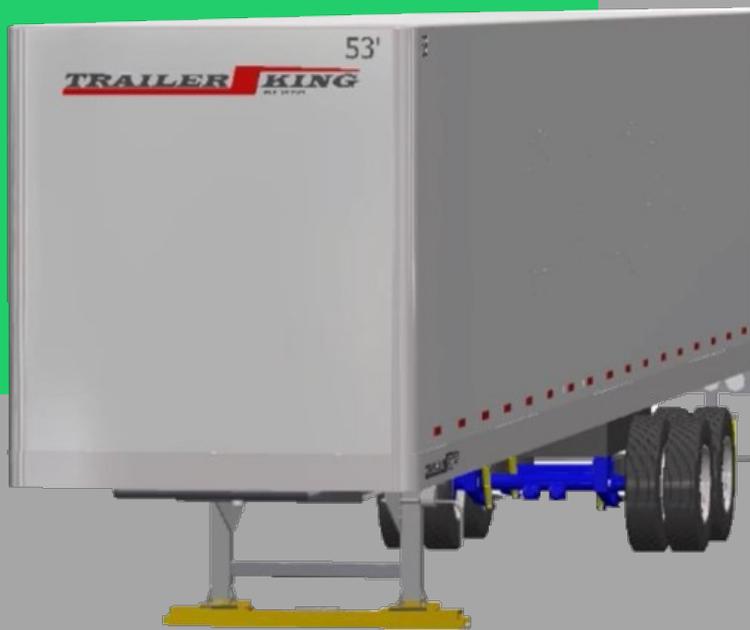
- Scaled Down Technology from the BinBar
- 8 Ton Limit
- Attached to Front Loader Container



NEXT GENERATION HARDWARE

TRAILERBAR CONCEPT

- Scaled Down Technology from the BinBar
- 20 Ton Limit
- Attached under landing gear





WasteWizer.com

Stop Waiting for Weight



PRICING OPTIONS

LEASE

- Includes Dashboard Access
- 2x Battery
- 1x BinBar
- 1X Ergo-Installation Tool

3-year contract

PURCHASE

- 2x Battery
- 1x BinBar
- 1x Ergo-Installation Tool
- Need Additional Data Subscription

**Upfront purchase
of hardware**

+DATA

- Dashboard access
- BinBar cellular connectivity

Monthly subscription

**Pricing for larger volumes is negotiable*



LEADERSHIP TEAM



THOMAS SPENCER

Co-founder, CEO

PhD Mechanical Engineer from
Georgia Tech



JAY BRENNER

Co-founder, Pres.

4th gen. Waste/Recycle CEO
with exit at \$120M revenue



PATRICK DOYLE

Co-founder, CTO

Electrical Engineer, Microsoft
Alumnus



NOAH LUSKEY

Lead SW Engineer

Full Stack Developer, Microsoft
Alumnus

Past Experiences



THE JOURNEY



Identify Container Sites



Order BinBars
Plan for on-site training



On-site training
Dashboard accounts setup & training



Use the data



Periodic meetings with
WasteWizer

